

Qualify as an **Executive Manager** to continue to move up in L'BRI PURE n' NATURAL. You can set goals and influence your income based on your personal retail sales and the sales of the Consultants you personally sponsor, the sales of everyone else in your group on any level and sales on the Executive Managers you promote out.

Qualify each month for two months in a row:

- Have \$150 or more in personal retail sales
- Have 12 or more personally sponsored Qualified Consultants (with \$150 or more in sales)
- Have a total retail sales volume of \$9,000 or more (includes your personal retail sales and retail sales of all Consultants, Supervisors and Managers in your personal group)

Qualify for Executive Manager in _____ and _____ (months)
 Promote to Executive Manager on _____ (date)

As an **Executive Manager**, you can earn up to **40%** on your personal retail sales (35% for selling products plus up to 5% Group Volume Bonus). ALL commissions and Bonuses are based on RETAIL SALES.

PROFITS on Personal Retail Sales*

Hold 4 Shows in a month*	Hold 6 Shows in a month*	Hold 8 Shows in a month*	Hold 10 Shows in a month*
\$720	\$1,080	\$1,440	\$1,800

**Based on %17,000 Group Volume

As an **Executive Manager**, you can earn 5% on the retail sales of the Consultants you personally sponsor plus up to 5% on ALL the Consultants in your entire Group.

PROFITS on the Sales of Personally Sponsored Consultants*

# of Personally Sponsored Consultants	Hold 4 Shows in a month*	Hold 6 Shows in a month*	Hold 8 Shows in a month*
6	\$600	\$900	\$1,200
7	\$700	\$1,050	\$1,400
8	\$800	\$1,200	\$1,600

*Based on %17,000 Group Volume and an average Show of \$500. Actual Show average as of December 2017 is \$574.

PROFITS **Executive Managers** Make on Total Group Sales is **2-5%**

- With \$9,000 Group Sales earn 2%**
- With \$11,000 Group Sales earn 3%**
- With \$14,000 Group Sales earn 4%**
- With \$17,000 Group Sales earn 5%**

CAR & INSURANCE BONUS – Executive Managers can earn an additional \$400 car bonus each month and an insurance bonus of \$75.

Executive Managers can ALSO earn **Bank On It Savings Plan, Promotion Bonus** and **Spin Off bonuses**. These **BONUSES** can add several hundred dollars to your income. You also earn profits for **REORDERS** which is a very lucrative benefit of having Shows, meeting new customers and providing good customer care.