





Preparation: Write 20 questions about the L'BRI opportunity on small strips of paper Have fun asking 20 people to pop a balloon and answer the question inside. (The answers to most of the questions are in the Discover L'BRI booklet.)

- 1. What do some Consultants do with the money they earn?
- 2. Why are the products so desirable?
- 3. When and how was the company started?
- 4. Is the company growing and financially secure?
- 5. How are L'BRI products sold?
- 6. Do you have to be a salesperson to be successful as a Consultant?
- 7. How much do the Hostess Rewards cost Consultants?
- 8. Do you have to invest in an inventory or make deliveries?
- 9. What are some of the benefits and rewards of being a Consultant?
- 10. Are Consultants able to choose when they work?
- 11. How much time does it take to start with L'BRI?
- 12. How much money can a Consultant make at an average L'BRI Show?
- 13. What is the earning potential as a leader with L'BRI?
- 14. How does a new Consultant get training?
- 15. How much does it cost to start a business with L'BRI?
- 16. Do L'BRI Consultants make new and lasting friendships?
- 17. Can L'BRI leaders earn a FREE car?
- 18. How has L'BRI changed the lives of Consultants?
- 19. Can L'BRI Consultants earn luxurious FREE vacations?
- 20. Are Consultants recognized for their achievements?

Conclude: Recap of beautiful benefits of becoming a L'BRI Consultant and why NOW is a great time to start. Invite guests to give L'BRI a try!