2019 Founders' Club Incentive Trip

Qualification Period: July 1, 2018 - December 31, 2018

L'BRI
PURE n' NATURAL

SAVE THE DATE
APRIL 11-18

Summary of Points	
Sales	
Shows	
Sponsoring	
Promtion Points Enter 2,000 points for every new title you earn during the qualification period	
BONUS Convention Points	
TOTAL POINTS	

STEP 1: My TRIP Goals

		Points Strategy	
I Want to Earn... Enter the number of trips you want to earn	**1**	Sales	
		Shows	
		Sponsoring	
Total Points Needed for the Level You Want to Earn	30000	Promotion Points	
		Bonus Convention Points	
		Total Points	
		Points you Still Need to Earn Founders' Club	

Use these cells to strategize how you will earn your way to Founders' Club 2019. Change the numbers in each cell to reflect a plan that works best for your business. By changing each cell, your totals will recalculate.

STEP 2: SALES

Monthly Personal Sales	Month	Sales
Earn 1 Point for every dollar of personal sales. A maximum of 20,000 points can be earned through personal sales.	*Example*	$ 1,265.87
	JUL	
	AUG	
	SEP	
	OCT	
	NOV	
	DEC	
TOTAL PERSONAL SALES		$ -

STEP 3: SHOWS

Award Levels	Month	# of Qualified Shows	Total Show Points
Earn 100 Points for each qualified Show you hold & close during the incentive qualification period.	Example	4	400
	JUL		0
	AUG		0
	SEP		0
	OCT		0
	NOV		0
	DEC		0
TOTAL SHOW POINTS			0

Use this area track your monthly progress for Sales, Shows, and Sponsoring. Cells shown in orange will be automatically calculated for you. Cells shown in yellow require you to enter data in order for other calculations to work

STEP 4: SPONSORING

Enter the Name of Each New Consultant Below - Space Allows for 6 New Consultants

Monthly Sales of New Consultants						
July						
August						
September						
October						
November						
December						
Total Sales Per New	$ -	$ -	$ -	$ -	$ -	$ -