



**January-February 2019 Jump Start Sponsoring Offer  
Q&A – Using Hostess Credits to Join as a New Consultant**

- 1. How does a new Consultant apply her Hostess credits during enrollment?**  
New Consultants will enroll and purchase a Starter Kit using the normal process to join L'BRI. They will temporarily pay for their Starter Kit with their credit card, and the home office will review each enrollment and apply any available Hostess/Booking Credits. Once the credits are applied, L'BRI will issue a partial or full credit card refund depending on the amount of credit that was applied toward the price of the Starter Kit. Having a new Consultant's credit card on file during enrollment is necessary so they can pay any open balances and so their monthly web services fee is linked to their card on file.
- 2. Will my new Consultant be notified about their refund?**  
Yes, both the new Consultant and their sponsor will be notified when the refund is issued.
- 3. How long will it take for the Starter Kit refund to be issued?**  
The refund will be issued within 3 business days of when the kit was purchased.
- 4. What type of Reward Credits can my Hostess use to purchase the Starter Kit?**
  - Hostess Credits for Shows closed as of February 28 or prior (qualified & unqualified show rewards)
  - Booking Credits earned for Shows closed in February or prior. Since Shows booked from January or February Shows have up to 45 days to close to earn the Booking Credits, these credits may be applied toward the cost of the Starter Kit as late as April 14, depending upon the date of the Show.
  - Hostess Credits earned as a result of a debut/Be Your Own Hostess Shows closed by February 28.
  - \$50 VIP Hostess Credit earned on a Show closed in February or earlier.
- 5. Does this offer apply to new Consultants who enroll prior to January 1, 2019?**  
No. This offer is only for those who JOIN between January 1 thru February 28, 2019.
- 6. What type of rewards are not applicable to this offer?**  
Only Hostess, Booking and VIP Hostess credits can be applied to a Starter Kit. Any other types of credit on a Hostess's account, such as credit from a return, Consultant Reward, VIP Sponsoring Coupon or any other general credit may not be applied to this offer.
- 7. What credits will be applied when the new Consultant joins in January?**  
L'BRI will review any available Hostess or Booking credits on a new Consultant's account with a goal to fully pay for the Starter Kit with all available credits. **Please contact us if you or your new Consultant do not want these credits applied.**
- 8. Will the Consultant be refunded for the taxes and shipping of their kit?**  
No, the refund will only apply to the cost of the Starter Kit they choose.



**9. Can a past Hostess sign up and use existing credits they have?**

Yes. We will allow a past Hostess to enroll as a new Consultant and use their Hostess Credits to purchase the Starter Kit. They should agree to conduct a debut Show with you to officially launch their new business. This program is also intended to promote new bookings in January and February, not to just take advantage of unused credits.

**10. Can a new Consultant apply their January or February Be Your Own Hostess credits they earn after they join?**

Yes, they can, but it must be on a Show that they close by end of February.

**11. If a new Consultant earns enough Hostess Credits to pay off their Deluxe Starter Kit in January or February, are they still eligible for the Starter Kit refund if they sell \$2,500 in their first 45 days?**

Yes. If a new Consultant earns enough Hostess Reward Credits to refund their initial Starter Kit payment, either by hosting a January Show or by holding their debut (Be Your Own Hostess Show) credits, they would still also be eligible for the Starter Kit cash refund. In this case, once they sell their \$2,500 in their first 45 days, we will direct deposit \$299 into their account.

**12. Can someone use another person's credits to join?**

No. This offer is only for the Hostess to use their credits for themselves to join. Also, Consultants/Sponsors cannot transfer rewards or credits to someone else to join.

**13. Can my January or February new Consultant use their Hostess credits on Kit Add-Ons?**

No. Kit Add-ons are not eligible for this offer.

**14. If additional credit is earned after the initial refund, will L'BRI go back and issue a second refund?**

Yes, any eligible L'BRI credit earned will be refunded toward the price of the Starter Kit until it is fully refunded.