



## FAST START IN FEBRUARY FAQ

*Incentive period February 1-29, 2020*

**1. Who is eligible for the *Fast Start in February* rewards?**

**ALL** Consultants get to participate in this month-long incentive. This includes those who are currently in the *Fast Start in 50* program and those who join during the month of February.

The *Fast Start in February* incentive rewards ALL Consultants for their February sales and sponsoring performance. It offers similar rewards to the *Fast Start in 50* program to help motivate all Consultants to leap toward success in 2020. The incentive also provides insight into how the *Fast Start in 50* program works, so they can mentor and help their new Consultants take advantage of the *Fast Start in 50* program.

**2. What are the effective dates of the program and what can be earned?**

The incentive runs from February 1 through February 29, 2020 and is a Sales and Sponsoring incentive. For Sales, all Consultants (new or existing) will receive a \$50 L'BRI Credit if they achieve \$1,000 or more in personal volume. For Sponsoring, if you sponsor a new Consultant in February and that new Consultant sells \$1,000 in their first 50 days then you will receive a \$100 CASH bonus.

**3. Are Consultants who are currently in the *Fast Start in 50* program eligible?**

Yes. They will continue in the *Fast Start in 50* program and can earn all the rewards from that program. They will ALSO be eligible for the *Fast Start in February* rewards. In other words, those Consultants could be rewarded double! For example, if you are in the *Fast Start in 50* and sell \$1,000 in PV in the month of February, you will receive \$50 L'BRI Credit from the *Fast Start in February* incentive AND \$50 from your *Fast Start in 50* program as long as you achieved that \$1000 while in the timeframe of both programs.

**4. What if my *Fast Start in 50* ends during the month of February?**

No worries. Think of it as two separate programs. Your *Fast Start in 50* rewards will end at your 50-day end date. The *Fast Start in February* incentive will reward you for your performance in February, regardless if you are in the *Fast Start in 50* program during the month.

**5. How does this apply to new Consultants who join in February?**

New Consultants who join in February will automatically be enrolled in the *Fast Start in 50* program. They will also be eligible to earn rewards from the *Fast Start in February* incentive based upon their performance from their start date through February 29, 2020.



6. **If I'm in the *Fast Start in 50* program in February or join in February and I sponsor someone in the month of February, will my new Consultant get a \$100 L'BRI Credit New Consultant Bonus from BOTH programs?**

Yes. In that scenario, your new consultant would get \$100 L'BRI Credit from the *Fast Start in 50* program PLUS \$100 from the *Fast Start in February* incentive.

7. **When will the rewards be awarded?**

L'BRI Credits for your first \$1,000 in PV will be calculated and awarded as they are earned. The \$100 Cash Sponsoring Bonus will be rewarded as new Consultants reach \$1,000 by their first 50 days. Cash will be awarded as earned and added to bonus checks.

8. **Will anyone who joins in February get the \$100 New Consultant Bonus in L'BRI Credit?**

Yes. All Consultants joining L'BRI in February will receive a \$100 L'BRI Credit as a join bonus. If they are sponsored by a new Consultant who is still in their *Fast Start in 50* program, they will ALSO receive \$100 New Consultant Bonus in L'BRI credit for a total of \$200 L'BRI Credit.

9. **What is the best way to track my progress in *Fast Start in February*?**

Reviewing your Team Management report will help you track your PV and anyone on your team who is working to reach \$1,000 in February. You can also track the success of any new Consultants who have recently joined your team.