## May Success Plan

Transform Your Skin & Life #TransformedByLBRI

## Focus

Attract NEW customers, hosts, & consultants by sharing powerful skin care & life transformations!



Captivate

**Step 1:** Change your VIP cover and invite members to attend the Transformed by L'BRI event, LIVE on May 11th, which includes 11 special prize giveaways!

**Step 2:** Stop trying to JUST sell products, and instead, start selling the transformation. Captivate and "stop the scroll" with testimonials and customer stories, including your own.

## Connect

**Step 3:** New social sharing postcards arrive in customer orders this month! Connect & ask customers to share how L'BRI has transformed their skin and/or lives. Create a buzz on social media by using #TransformedByLBRI on posts and Stories. Here are more ideas:

#MotivationMondays

Tell an "Imagine if..." transformation story about your L'BRI journey.

**#TransformationTuesdays** 

Attract new leads by sharing customer transformation stories. (using May Product Specials, of course).

#FeatureFriday

Glowing skin starts on the inside. Book more parties by featuring Skin, Hair, & Nails testimonials.

## Convert

**Step 4:** Include calls-to-action to identify who is ready to take action. Example: "Message me for details", or comment "transformation."

**Step 5:** Use the L'BRI Connect App to personally follow up with leads (via text or messenger). Send a relevant image or video and ask an open ended question. Example: "Whatcha think?"

Trending Holidays

5/1: Kentucky Derby

5/3 - 5/7: Teacher Appreciation Week

5/5: Cinco de Mayo

5/6 - 5/12: Nurses's Week

5/9: Mother's Day

5/16: National Mimosa Day 5/21: National Pizza Party Day

5/25: National Wine Day

5/28: National Sunscreen Day