

Qualifying as a **Supervisor** is the first step toward exciting income with L'BRI PURE n' NATURAL. You can set goals and influence your income based on your personal retail sales and the sales of the Consultants you personally sponsor.

Qualify as a Supervisor (in a calendar month)

1. Have \$150 or more in personal retail sales volume (accumulative) in the particular month
2. Have 4 or more personally sponsored qualified lines with at least one Consultant with sales of \$150 or more
3. Have total retail group volume of \$3,000 or more (includes your personal retail sales and retail sales volume of all Consultants, Supervisors and Managers in your personal group)
4. Do the above in one month and you are a Supervisor! PLUS, once you achieve Supervisor you will keep your position indefinitely!

Promote to a Supervisor on _____ (date)

As a **Supervisors** you earn a total of **30%** on your personal retail sales (26% for selling products plus 4% Retailing Bonus = 30%). ALL commissions and bonuses are based on RETAIL SALES.

PROFITS *Supervisors* Make on their Personal Retail Sales

Hold 4 Shows in a month*	Hold 6 Shows in a month*	Hold 8 Shows in a month*	Hold 10 Shows in a month*
\$600	\$900	\$1,200	\$1,500

As a **Supervisor** you earn **4%** on the retail sales of the Consultants you personally sponsor. The chart below shows what can be earned based on the number of Consultants sponsored and Shows held.

PROFITS *Supervisors* Make on the Sales of Personally Sponsored Consultants

# of Personally Sponsored Consultants	Holds 4 Shows in a month*	Holds 6 Shows in a month*	Holds 8 Shows in a month*
4	\$320	\$480	\$640
6	\$480	\$720	\$960
8	\$640	\$960	\$1,280

*Based on an average Show of \$500. The actual Show average for 2019 was \$520.

Example of Supervisor Income:

Personally hold 8 average Shows* = **\$1,200**

6 personally sponsored Consultants who hold 6 Shows* each = **\$720**

Total monthly income = **\$1,920 PLUS several hundred dollars more! ****

** The monthly income example above does not include the **ADDITIONAL 1% Bonus** that Supervisors earn on 2nd level Consultants (Consultants sponsored by the Consultants a Supervisor sponsors), **Show Me the Money** and **Promotion Bonuses**. These **BONUSES** can add several hundred dollars to Supervisors' income. Additional income is also earned from **REORDERS**, meeting new customers and providing good customer care.