

Qualify as a **Manager** to continue to move up in L'BRI PURE n' NATURAL. You can set goals and influence your income based on your personal retail sales and the sales of the Consultants you personally sponsor and the sales of everyone else in your group on any level.

Qualify as a **Manager (in a calendar month)**

1. Have \$150 or more in personal retail sales
2. 8 or more personally sponsored qualified lines with at least one Consultant with sales of \$150 or more
3. Have total retail group volume of \$6,000 or more (includes your personal retail sales and retail sales of all Consultants, Supervisors and Managers in your personal group)

Promote to a **Manager** on _____ (date)

As a **Manager** you earn a total of **36%** on your personal retail sales (30% for selling products plus 5% Retailing Bonus plus 1% Manager Group Bonus = 36%). ALL commissions and bonuses are based on RETAIL SALES.

PROFITS *Managers* Make on their Personal Retail Sales

Hold 4 Shows in a month*	Hold 6 Shows in a month*	Hold 8 Shows in a month*	Hold 10 Shows in a month*
\$720	\$1,080	\$1,440	\$1,800

As a **Manager** you earn **5%** on the retail sales of the Consultants you personally sponsor. The chart below shows what can be earned based on the number of Consultants sponsored and Shows held.

PROFITS *Managers* Make on the Sales of Personally Sponsored Consultants

# of Personally Sponsored Consultants	Holds 4 Shows in a month*	Holds 6 Shows in a month*	Holds 8 Shows in a month*
4	\$400	\$600	\$800
6	\$600	\$900	\$1,200
8	\$800	\$1,200	\$1,600

*Based on an average Show of \$500. The actual Show average for 2019 was \$520.

PROFITS *Managers* Make on Total Group Sales is **1%**

Example of Manager Income:

Personally hold 8 average Shows* = **\$1,440**
 6 personally sponsored Consultants who hold 6 Shows* each = **\$900**
 Total group retail volume of \$25,000 = 1% Manager Group Bonus = **\$250**
 Total monthly income = **\$2,590 PLUS several hundred dollars more! ****

** The monthly income example above does not include **Promotion Bonuses** and **Show Me the Money**. These **BONUSSES** can add several hundred dollars to your income. You can also earn profits from **REORDERS**, meeting new customers and providing good customer care.