

GO FOR MANAGER

Qualify as a **Manager** to continue to move up in L'BRI PURE n' NATURAL. You can set goals and influence your income based on your personal retail sales and the sales of the Consultants you personally sponsor and the sales of everyone else in your group on any level.

Qualify each month for two months in a row:

- Have \$200 or more in personal retail sales
- Have 8 or more personally sponsored Qualified Consultants (with \$200 or more in sales)
- Have a total retail sales volume of \$6,000 or more (includes your personal retail sales and retail sales of all Consultants, Supervisors and Managers in your personal group)

Qualify for Manager in _____ and _____ (months)
 Promote to a Manager on _____ (date)

As a **Manager** you can earn **36%** on your personal retail sales (30% for selling products plus 5% Retailing Bonus plus 1% Manager Group Bonus = 36%). ALL commissions and Bonuses are based on RETAIL SALES.

PROFITS **Managers** Make on Personal Retail Sales

Hold 4 Shows in a month*	Hold 6 Shows in a month*	Hold 8 Shows in a month*	Hold 10 Shows in a month*
\$720	\$1,080	\$1,440	\$1,800

As a **Manager** you can earn **5%** on the retail sales of the Consultants you personally sponsor. The chart below shows how much can be earned based on the number of Consultants you sponsored and the number of average Shows they hold.

PROFITS **Managers** Make on the Sales of Personally Sponsored Consultants

# of Personally Sponsored Consultants	Hold 4 Shows in a month*	Hold 6 Shows in a month*	Hold 8 Shows in a month*
4	\$400	\$600	\$800
5	\$500	\$750	\$1,000
6	\$600	\$900	\$1,200
7	\$700	\$1,050	\$1,400
8	\$800	\$1,200	\$1,600

*Based on an average Show of \$500. Actual average Show as of August 2016 is \$553.

PROFITS **Managers** Make on Total Group Sales is **1%**

Example of Manager Income:

Personally hold 8 average Shows* = **\$1,440**
 6 personally sponsored Consultants who hold 6 Shows* each = **\$900**
 Total Group retail volume of \$25,000 = 1% Manager Group Bonus = **\$250**
 Total monthly income = **\$2,590 PLUS several hundred dollars more! ****

**** NOTE:** The monthly income example above does not include the **Bank On It Savings Plan** and **Promotion Bonus**. These **BONUSES** can add several hundred dollars to your income. You also earn profits for **REORDERS** which is a very lucrative benefit of having Shows, meeting new customers and providing good customer care.