

What is the November Trip Point Bonus?

During the trip point bonus period, November 2–9, 2022, Consultants will earn 2023 Founders' Club Trip points on personal sales, plus a BONUS equal to the amount of their personal sales. So, instead of earning 1 point for every dollar in personal sales, you'll be earning 2 points.

Bonus points will be awarded for personal sales submitted from 12:00 a.m. ET November 2, through 11:59 p.m. ET November 9, 2022.

How will I see the Trip Point Bonus in my Performance Tracker?

Your Personal Sales Points will appear in that category (Personal Sales) and the Trip Point Bonus will appear in a separate category, "November Bonus Points."

For example, if you submitted \$1,000 in personal sales during the incentive period, 1,000 points would be added to your Personal Sales Points, and 1,000 points would be added to your "November Bonus Points."

What if I have already reached the maximum number of Personal Sales Points?

If you have already reached 20,000 Personal Sales Points, you will still be awarded the Trip Points Bonus, but would remain at 20,000 Personal Sales Points.

For example, if you submitted \$1,000 in personal sales during the incentive period, you would see 1,000 points in your "November Bonus Points" but no additional points would appear in your Personal Sales Points.

When will I see the Trip Points Bonus in my Performance Tracker?

The additional points earned will be visible in the Performance Tracker on or after November 10, 2022 for Consultants who have at least \$600 total sales for the 2023 Founders' Club Trip qualification period (July 1 through December 31, 2022).