

## Session #8 – Back to the Future!

1. Success Principle #1: Decide what I \_\_\_\_\_.
2. Success Principle #2: Stop thinking in terms of \_\_\_\_\_; start thinking in terms of \_\_\_\_\_.
3. Success Principle #3: Take \_\_\_\_\_ for my business.
4. Success Principle #4: Choose my actions according to \_\_\_\_\_, not comfort level.
5. Success Principle #5: Work my business \_\_\_\_\_ and with \_\_\_\_\_.
6. Success Principle #6: New = \_\_\_\_\_.
7. Success Principle #7: My business will grow in direct proportion to \_\_\_\_\_.
8. Success doesn't come from luck. The most successful people didn't just get lucky — they had a \_\_\_\_\_ and they \_\_\_\_\_ it.
9. Check my \_\_\_\_\_.
10. When creating a plan, I will want to identify \_\_\_\_\_.
11. Goals should be S\_\_\_\_\_, M\_\_\_\_\_, A\_\_\_\_\_, R\_\_\_\_\_, T\_\_\_\_\_.
12. Eat that \_\_\_\_\_.
13. There is only one choice for the Week 8 challenge. *(You will receive TRIPLE CREDIT for submitting your results to this challenge.)*

### The challenge is to list your 5-step plan for April:

- Number of days each week I will touch my biz \_\_\_\_\_
- Number of new customers for April \_\_\_\_\_
- Number of shows/gatherings (in-person or virtual) \_\_\_\_\_
- Number of income opportunity *conversations* \_\_\_\_\_
- Personal sales goal for April \_\_\_\_\_

\* Find the challenge submission form by entering this link into your browser:

<https://forms.gle/xLCfbFRqddNdY9Rg9>